

INTERNATIONAL DETERGENT MANUFACTURING	
Establish In	: 1995
Address	: Marka
Telephone	: (4873406)(4873407)
P.O.Box	: (341229) Amman 11134 Jordan
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No. of Branches	: Local: — Abroad: —

Legal Counselor : Sameeh Sonogrot

Manufacture powder and liquid detergents and disinfectants for home and industrial.

Hamdi Mango / Chairman
Mohammad Ghaith Al-Haffar / Vice
First National Investment
Moutasam Zorkia
Fahmi Abu Khadra

Termination Date of the Board: 23-07-2003

No.	Name of shareholders owning 5% or more of the company shares	Ownership Ratio %
1	First National Investment	15.33
2	Fahmi Abu Khadra	14.96
3	International Detiergent MFG.	12.93
4	Moutasam Zorkia	8.33
5	Mohammad Ghaith Al-Haffar	4.99
6	Ziad Mango	4.99
7	Shareef Shaker Bin Ziad	4.99
8	Hamdi Mango	4.99
9	Ramzi Al-Haffar	4.99

No. of Employees			
	Male	Female	Total
Jordanians	27	2	29
Non-Jordanians	1	0	1

141106 INTERNATIONAL DETERGENT MANUFACTURING

Trading Information

	2000	2001
Par Value/Share(JD)	1	1
Closing Price(JD)		–
Value Traded(JD)	0	0
No. of Shares Traded	0	0
No. of Transactions	0	0
No. of Subscribed Shares	1,125,612	1,125,612
Market Capitalization(JD)	–	–
Fiscal Year Ended	31-12-2000	31-12-2001

Assets(JD)

Cash on Hand & at Banks	6,106	7,258
Accounts Receivables,Net	34,370	57,735
Short Term Investments	14,784	11,377
Inventory	156,542	236,327
Total Current Assets	221,878	321,406
Long Term Investments		
Fixed Assets,Net	658,269	657,957
Projects in Progress	0	0
Total Fixed Assets	658,269	657,957
Other Assets	39,885	0
Total Assets	920,032	979,363

Liabilities & Shareholders Equity

Liabilities(JD)	2000	2001
Accounts and Notes Payable	15,847	49,614
Credit Banks	77,115	194,344
Short Term Loans	0	0
Accrued Part of Long Term Loans	0	0
Total Current Liabilities	101,358	322,339
Long Term Loans & Notes Payable	0	0
Corporate Bonds	0	0
Other Liabilities	0	0
Total Liabilities	101,358	322,339

Shareholders Equity(JD)

Authorized Capital	1,125,612	1,125,612
Subscribed Capital	1,125,612	1,125,612
Paid in Capital	1,125,612	1,125,612
Compulsory Reserves	0	0
Voluntary Reserve	0	0
Other Reserves	0	0
Issuance Premium	0	0
Issuance Discount	0	0
Treasury Stocks	156,358	156,358
Proposed Dividends	0	0
Accumulated Change in Fair Value	0	0
Retained Earnings	-150,580	-312,230
Total Shareholders Equity	818,674	657,024
Total Liabilities & Shareholders Equity	920,032	979,363

141106 INTERNATIONAL DETERGENT MANUFACTURING**Income Statement(JD)**

	2000	2001
Sales,Net	503,657	636,213
Cost of Goods Sold	479,748	613,715
Gross Profit	23,909	22,498
General and Administrative Expenses	63,660	80,209
Selling and Distribution Expenses	42,662	60,295
Depreciation(period)	46,775	76,139
Other Operating Expenses	17,245	44,303
Net Operating Income	-99,658	-162,309
Other Revenues	5,489	659
Other Expenses	0	0
Minority Interest	0	0
Income Before Interest & Tax	-94,169	-161,650
Interest Expenses	0	0
Income Before Tax	-94,169	-161,650
Income Tax (period)	0	0
Income Tax (Previous Years)	4,579	0
Jordan Universities Fees	0	0
Scientific Research Fees	0	0
Net Income	-98,748	-161,650

Cash Flow (JD)

Cash Balance(Beginning)	16,066	6,106
Net Cash Flow from (Used In) Operating Activities	7,598	-79,351
Net Cash Flow from (Used In) Investing Activities	-6,452	-36,726
Net Cash Flow from (Used In) Financing Activities	-11,106	117,229
Cash Balance(Ending)	6,106	7,258

Financial Ratios**2000****2001**

Turnover Ratio %	0.00	0.00
Earning Per Share (JD)	-0.09	-0.14
Dividends Per Share (JD)	0.00	0.00
Book Value Per Share (JD)	0.73	0.58
Price Earnings Ratio (Times)	0.00	0.00
Dividend Yield %	–	–
Dividends Per Share to Earning Per Share %	0.00	0.00
Price to Book Value (Times)	0.00	0.00

Gross Margine %	4.75	3.54
Margine Before Interest and Tax %	-18.70	-25.41
Profit Margine %	-19.61	-25.41
Return On Assets %	-10.73	-16.51
Return On Equity %	-12.06	-24.60

Debt Ratio %	11.02	32.91
Equity Ratio %	88.98	67.09
Interest Coverage Ratio (Times)	–	–

Total Assets Turnover (Times)	0.55	0.65
Fixed Assets Turnover (Times)	0.77	0.97
Working Capital Turonver (Times)	4.18	-681.90

Current Ratio (Times)	2.19	1.00
Working Capital (JD)	120,520	-933