



الشركة الابتثمارية القابضة للمغثر بين الأردنسيين مساهمة عامسة متحسذودة

2010/10/26

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السيد/ سمير جرادات المحترم، المدير التنفيذي، مركز ايداع الاوراق المالية، عمان – الاردن.

BOARD OF DIRECTORS - TEIH - 28/10/2016

تحية طيبه وبعد،

تعيين ممثل عضو مجلس ادارة الشركة

بالاشارة الى كتابكم رقم 6213/8/1 وتاريخ 2010/10/19 يسرنا اعلامكم بأن شركة ترست العالمية للتأمين – ترست ري البحرين قررت تسمية السيد/ وليد احمد ابراهيم السعدي، الاردني الجنسية، عضوا ممثلاً لها في مجلس ادارة الشركة بدلا من ممثلها المستقيل السيد/ عبدالمطلب ابو حجله.

للتفضل بالعلم.



هيئة الأوراق المالية المدائرة الإدارية المدائرة الإدارية المرة ١٠١٠ الرف ١٠٥١ ما

السيده فجرولين البورجه البورجه مرا

- نسخه الى: هيئة الاوراق المالية - مرفقات: السيره الذاتية للسيد وليد السعدي

Executive Summary

A corporate leader focused on achieving results in extremely competitive markets and business sectors. Experienced at building and re-building organizations, steering companies into building partneships with key ventures, improving profitability and reducing operating cost, creating corporate strategies and visions, and building cross-functional teams that exceed corporate expectations.

- Managing Partner Ernst & Young/Arthur Anderson
- CEO Al Faisal Holding

- CEO United Development Company
- Managing Partner PKF

Professional Experience

PKF Accountants and Business Advisors, Doha, Qatar www.pkf.com.ga

PKF is a member firm of PKF International Ltd, a worldwide association of 230 legally independent firms in 400 locations in 120 countries. PKF is a specialized company established by a highly experienced management team, presisting in providing management and technical assistance to organizations for developing operational performance reduces cost and improves productivity and profit. PKF provides the following services; Assurance & Advisory, Business Advisory, Corporate Governance, Corporate Finance, Taxation, Insolvency, and IT Consultancy.

Oct 2007 - Present

Managing Partner

Main Duties

- Single point accountability for the profit and loss performance and day to day operation of the overall business.
- Promote PKF to quickly become a recognized name in Qatar and the region.
- Building up the PKF team to deliver all provided services at the level of and in line with the PKF Standards for Excellency.

Achievements

- · Company turned substantial profits in its first year of operation
- PKF became the business consultant for many large corporations including Banks in Qatar and in the region.
- · Created a diversified team to deliver services offered by PKF.
- Served as a Member of Executive Committees, Business Consultancy Committees, Audit Committees and other advisory committees reporting to BOD of Public and other big companies in Qatar and the region.
- Participated and was involved in many Business Transactions, Merger and Acquisitions, joint ventures and partneships of many local and international companies.

WALID SAADI

P. O. BOX 15148 DOHA - QATAR WALID.SAADI@PKF.COM.QA TEL: +974 5541 358

United Development Company, Doha, Qatar www.udcqatar.com

United Development Company (UDC) is one of the country's leading public shareholding companies. UDC's mission is to identify and invest in long-term projects contributing to Qatar's growth and providing good shareholder value. The company was established in 1999 and was listed on the Doha Securities Market in June 2003, and is a Gulf Business Top 100 company. UDC is a diversified investments holding company with numerous joint ventures; with its major project being the Pearl Qatar.

July 2005 to Oct 2007

Chief Executive Officer

Main Duties

- Single point accountability for the profit and loss performance and day to day operation of the overall business.
- Steering the company in establishing and improving the Corporate Governance and internal control policies.
- Improving the human resources, key positions.
- Guiding and directing management in the development, production, promotion and financial aspects of the Company's business.
- Evaluating the performance of executives for compliance with established policies and objectives
- Steering the company in establishing new partnerships
- Ensuring the performance of the Company's subsidiaries

Achievements

- Company increased its joint ventures investments
- Company improved profitability by 35% annually
- Improved corporate governance
- Created the concept of the holding company
- New corporate vision

Al Faisal Holding, Doha, Qatar www.alfaisalholding.com

A multi-million dollar enterprise with an extensive range of business activities in the hospitality, leisure, property, construction, educational and trade industries undertaken by over 20 well established and successful companies operating under the umbrella of Al Faisal Holding.

April 2003 - June 2005

Chief Executive Officer

Main Duties

- Single point accountability for the profit and loss performance and day to day operation of the overall business.
- Steering the company in establishing and improving the Corporate Governance and internal control policies
- · Improving the human resources, key positions
- Guiding and directing management in the development, production, promotion and financial aspects of the Company's business.
- Evaluating the performance of executives for compliance with established policies and objectives
- Steering the company in establishing new partnerships
- Ensuring the performance of the Company's subsidiaries

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Achievements

- Improved the company profitability by 50% within 2 years
- Led the process of converting the company from a family business to a public shareholding company
- Created the concept of the holding company
- Improved corporate governance
- New corporate vision
- Created new subsidiaries

Ernst & Young - Andersen, Doha, Qatar www.ey.com

One of the top leading accounting, tax and professional services firms in the world.

October 1984 - March 2003

Partner, Managing Partner

Main Duties

- Developed the Qatar office for Andersen
- · Promotion of the firms; business
- Technical performance of the office
- · Administration of the office
- Leading professional teams in delivering services to the clients

Achievements

- Increased chargeable hours from 5,000 in 1997 to 75,000 in 2002
- Contributed to increasing chargeability to other regional offices
- Turned the Qatar office into a profit making office from a loss leading position
- Maintained the delivery of high quality professional services to the clients.
- Served as a Member of Executive Committees, Business Consultancy Committees, Audit Committees and other advisory committees reporting to BOD of Public and other big companies in Qatar and the region.
- Participated and was involved in many Business
 Transactions, Merger and Acquisitions, joint ventures and partneships of many local and international companies.

Qualifications & Education

CPA, IMA

Bachelor of Finance and Business Administration

WALID SÁADI

P. O. BOX 15148 DOHA - QATAR WALID.SAADI@PKF.COM.QA TEL: +974 5541 358

Information

Fluent in Arabic and English Nationality – Jordanian DOB – January 6th, 1960

Training, Conferences & Others

- Various industry, functional and professional training seminars and conferences.
- The trainer and the speaker at many professional seminars, workshops, and courses.
- Author of many industry working papers.
- In Direct Contact with QCB Executives.
- Advisor to many businessmen and VIPs.